

## Certified Relocation Specialist

Barbara A. Tyner



**When you need a new  
address ... Call me!**

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Past awards include Top Listing Agent  
for my office and membership in the  
International Sterling Silver Society.



### Buyer Services

#### My objectives are:

- Getting the buyer financed.
- Understanding the buyer's needs and wants in finding a property.
- Exposing the buyer to the entire market so they have choices.

#### Purchaser's plan

1. Search for the best financing options to meet the buyer's needs.
2. Listen to the buyer discuss their wants, needs and location preferences.
3. Expose the buyer to all listings in MLS and for sale by owner properties.
4. Coordinate the time allowed in a buyer's schedule for showings and their time frame to be in the new property.
5. Discuss the current market conditions and price of properties that have sold in the past compared to current listing prices.
6. Assist the buyer with negotiating the price of a contract and terms of a contract.
7. Connect buyer with home inspectors, insurance companies, attorneys, and repair or local service people.
8. Oversee the closing process by corresponding with the lender and the closing attorney.

**"Nobody sells more real estate than RE/MAX!"**

